

AEA Science and Math Discounts

Carolina Biological	2
Edvotek.....	3
ETA/Cuisenaire	4
Fisher Science Education	6
Flinn Scientific	7
Forestry Suppliers.....	8
Nasco Math.....	9
Nasco Science.....	10
Nebraska Scientific	11
PASCO	12
Sargent-Welch	13
Science Kit & Boreal Laboratories.....	14
Scientific Specialties	15
Ward's Natural Science	16



For additional information, contact your AEA science or math consultant

Carolina Biological



Company Description	Carolina Biological Supply Company began in 1927 to supply science supplies to educational institutions.
Sales Contact Info	Willie Jane Iseley williejane.iseley@carolina.com 336-584-0384, x5496
How to Obtain Catalog	www.carolina.com
How to Order	<ul style="list-style-type: none"> • Phone: 1-800-334-5551 • FAX: 1-800-222-7112 • E-Mail: Carolina@carolina.com <p>When placing orders, please provide list of items to be ordered, ship to and billing addresses, and delivery dates.</p> <p>Our website, www.carolina.com offers the ability to receive your contract pricing, use a purchase order, and receive tax-exemptions if qualified. To enable these features on your Carolina Online Account, please call Customer service at 800-334-5551 before creating your own Carolina Online Account.</p>
Iowa Consortium Discount	<p>Prices shall be as listed on our website: www.carolina.com less a 5% discount. Reference number P/105920 is REQUIRED on order.</p> <p>This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.</p>
Minimum	None
Shipping	Shipping and handling charges will be added to all orders less than \$100. On orders of \$100 or more, prices will be freight prepaid, except on living, perishable, hazardous chemicals, kits containing hazardous chemicals, drop ship items, and preserved specimens. Inside delivery for motor freight shipments and expedited shipping methods are an additional charge.
Exceptions	GEMS, Math-Out-of-the-Box, STC and STC/MS kits, refurbishment sets, and printed materials will be sold at list price with no discount. Freight charges will be added to the billing invoice.
Terms	Net 30 days
Other notes	This offer cannot be used in conjunction with any other quotations, price agreements or promotions.

edvotek, inc.



Company Description	The Biotechnology Education Company® Entering our third decade of helping teachers bring biotechnology to the classroom. We manufacture and support a full range of experiments and equipment for electrophoresis, transformation, PCR and much, much more.
Sales Contact Info	Jeff Chirikjian jeffc@edvotek.com 800-338-6835, x301
How to Obtain Catalog	Visit our web site at www.edvotek.com Call us at 800.338.6835 (800-EDVOTEK).
How to Order	<ul style="list-style-type: none"> • Phone: 800-338-6835 • Fax: 301-340-0582 • Mail: PO Box 341232; Bethesda, MD 20827-1232 • Web: www.edvotek.com • Email: info@edvotek.com • Provide valid PO or major credit card number, billing/shipping addresses and items.
Iowa Consortium Discount	The mention of “Iowa AEA discount” is REQUIRED for 10% discount. This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.
Minimum	None
Shipping	Shipping minimum charge is \$9.95 Order sub-totals of \$130-\$749 = 7.5% Order sub-totals of \$749-\$1499 = 6.5% Order sub-totals of \$1500+ = 5.5% with ground shipping rarely exceeding \$100.
Exceptions	May not be combined with other special offers. Does not apply to shipping cost or LabStations.
Terms	
Other notes	

ETA/Cuisenaire



Company Description	ETA/Cuisenaire is an industry leader in the educational manipulative market. We manufacture and sell Math, Science and Reading manipulatives, supplies, and kits as well as offer a variety of Staff Development programs in these areas.
Sales Contact Info	Rob Kalck rkalck@etacuisenaire.com 800-445-5985, x5126
How to Order/Obtain Catalog	Email info@etacuisenaire.com to request a Math, Science or Reading catalog. Be sure to mention you are an Iowa AEA10 participating school district and include your name, your district's name and school address. Discount information including Sole Source exclusions and S/H information will be on the front cover of each catalog. You may also call 800-445-5985 with the same information to request a catalog.
Ordering Details	<ul style="list-style-type: none"> • Through Customer Service at 800-445-5985 using a credit card. • At www.etacuisenaire.com with a purchase order number or credit card. • Through the mail with a paper purchase order. • By fax to 888-333-9588 with a purchase order number. <p>Ordering online with ETA/Cuisenaire</p> <ul style="list-style-type: none"> • Log onto www.etacuisenaire.com • Double click Log-in at the bottom of the page. Click on Create your ETA/Cuisenaire Customer Account. • Indicate where your order will be shipped and billed to and whether or not you have ordered from ETA/Cuisenaire previously. Continue. • Create your Customer Account by filling in the indicated fields and creating and confirming a password. Submit. Registration is now complete. • Place your order. Be sure to enter the reference IOWA10 in the Promotion Code field. • When an order is placed online, our computer automatically adds Illinois sales tax. When the order is down loaded by Order Entry, it is compared to our database of tax exempt and discount customers. If we have a Certificate of Tax Exemption on file from your district, the sales tax is removed and the discount is applied. Go to our website www.etacuisenaire.com Order Status link at the top of the page weekday afternoons and enter your order number and zip code. You will see that the sales tax has been removed and the discount applied. If it has not, please call Customer Service at 800-445-5985. • Orders must be shipped to a school district address to receive the discount.

Iowa Consortium Discount	<p>Reference IOWA10 is REQUIRED to receive the discount (below) and free S/H. Please take the appropriate discount on faxed or mailed POs.</p> <p>2009 Math - The 2009 ETA/Cuisenaire PreK-12 Math catalog discount is 20% on Math catalog items beginning with M9- (PreK-12 catalog). Science - The 2009 ETA/Cuisenaire K-9 Science catalog discount is 10% on Science catalog items beginning with T9-. Reading - The 2008 ETA/Cuisenaire PreK-8 Reading catalog discount is 6% on Reading catalog items beginning with R9-.</p> <p>Items with the capital letter P in the third position of the item number are excluded from discounts i.e. M9P-, J9P-, T9P-, R9P- & INP- (internet).</p> <p>2010 Math - The 2010 ETA/Cuisenaire PreK-12 Math catalog discount is 20% on Math catalog items beginning with MX- (PreK-12 catalog). Science - The 2010 ETA/Cuisenaire K-9 Science catalog discount is 10% on Science catalog items beginning with TX-. Reading - The 2010 ETA/Cuisenaire PreK-8 Reading catalog discount is 6% on Reading catalog items beginning with RX-.</p> <p>Items with the capital letter P in the third position of the item number are excluded from discounts i.e. MXP-, TXP-, RXP- & INP- (internet).</p> <p>These discounts are good on current catalog prices from July 1, 2009 through December 31, 2010.</p>
Minimum	Orders less than \$25.00 receive the appropriate discount but incur a \$5.00 charge for S/H.
Shipping	ETA/Cuisenaire offers free shipping on orders of \$100.00 or more. Discounted orders less than \$100.00 receive the appropriate discount but incur shipping charges of 12% with a minimum of \$7.00. Delivery on in stock items is made within 7 – 10 days ARO; backorders within 30 days.
Exceptions	Next Day, 2 nd Day and 3 Day Select are excluded from free shipping terms.
Terms	Net 30 days, no discounts.
Other notes	ETA/Cuisenaire will replace materials that are received damaged or defective within 30 days from your receipt of goods. Please call Customer Service at 800-445-5985 for a return authorization number.

Fisher Science Education



Company Description	Fisher Science Education is a distributor of science supplies and equipment for the K-12 market.
Sales Contact Info	Linda Reedy linda.reedy@thermofisher.com 800-955-1177, x 136-4756 Website: www.fisheredu.com
How to Obtain Catalog	<ul style="list-style-type: none"> • Call customer service at 800-955-1177 • Fax request to 800-955-4763 • Email request to fse.discounts@fisheredu.com
How to Order	<ul style="list-style-type: none"> • Call our customer service group at 800-955-1177. • Fax an order to 800-955-0740. • To order on line, you will be required to register as a user on website: www.fisheredu.com • For additional information contact Ron Reschke.
Iowa Consortium Discount	<p>22% Off the Fisher Scientific Education General Catalog. Reference number LR – 377205-09F will ensure correct pricing.</p> <p>This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.</p>
Minimum	
Shipping	Free transportation on orders over \$200, excluding live, hazardous, and motor freight items. Motor Freight (MF suffix) charges are calculated on the type of delivery required and weight of the item at the time of your order. A fuel surcharge applies to your district.
Exceptions	Discount excludes catalog numbers that have the suffix 'ND'. Hazardous material surcharge is \$22.00 per order.
Terms	
Other notes	Fisher Science Education reserves the right to invoice customers for a per order fuel surcharge in instances where the cost of fuel is unusually high.

Flinn Scientific



Company Description	Science Supply Distributor
Sales Contact Info	Jim Nesbit flinn@flinnsci.com 800-452-1261
How to Obtain Catalog	Catalogs are sent annually (February) to all teachers in our data base. Additional catalogs can be requested by phone, fax, mail or email.
How to Order	<ul style="list-style-type: none"> • Mail PO Box 219, Batavia, IL 60510 • Fax 800-452-1436 • Phone 800-452-12691 • Email flinn@flinnsci.com • Website www.flinnsci.com <p>Orders are accepted using purchase orders or credit cards. Orders normally ship within 24-48 hours ARO. Delivery is usually 7-10 days ARO. For order tracking, returns and credit requests contact customer service 800-452-1261.</p>
Iowa Consortium Discount	5% discount. Reference Flinn Quote Number 63065 REQUIRED on order. This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.
Minimum	No minimum order
Shipping	Free on most catalog items. <u>Exceptions to Free Shipping</u> Live Material, Lab Furniture, Hazardous Materials Surcharges, Items Requiring Truck Freight, Technology Products
Exceptions	<u>Exceptions to Discount</u> Live Material, Lab Furniture, The Flinn Spectrophotometer (AP7026) & Accessories, Computer Software, Technology Products, E-Learning.
Terms	Net 30 days.
Other notes	

Forestry Suppliers, Inc.



Forestry Suppliers, Inc.

205 West Rankin St. Phone #: 800 752-8461
Jackson, MS 39284

Company Description	Natural Resource supplies and equipment including Engineering/Surveying, Environmental, Construction, Science Education, and Agriculture.
Sales Contact Info	FORESTRY SUPPLIERS INC. bid@forestry-suppliers.com 800-752-8461
How to Obtain Catalog	Call 800-360-7788 or visit our website at www.forestry-suppliers.com
How to Order	Mail orders to: Forestry Suppliers Inc. PO Box 8397 Jackson, MS 39284-8397 Email orders to: bid@forestry-suppliers.com Website: www.forestry-suppliers.com Phone: 800-752-8461 FAX: 800-813-2704
Iowa Consortium Discount	10% Discount on all items in our current annual catalog. Mention of CONTRACT SALES is REQUIRED on orders. This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.
Minimum	None.
Shipping	Free UPS shipping on all orders that can ship UPS.
Exceptions	Large orders weighing over 150 lbs. may have to ship by motor freight which is not included in the free shipping offer. Also not included are hazardous shipping charges or express shipping other than regular UPS Ground.
Terms	
Iowa Consortium Discount	10% Discount on all items in our current annual catalog. Mention of CONTRACT SALES is REQUIRED on orders. This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.
Other notes	

Nasco Math



Company Description	Nasco's 20 different catalogs offer over 65,000 unique products to meet the needs of teachers in 14 different educational subject areas. We strive to offer the best, most affordable math and science materials and instructional supplies for all grade levels. Our new catalogs offer hundreds of new products, many of which have been developed by teachers and are available only through Nasco.
Sales Contact Info	Dave Johnson, Manager of Contract Sales quotes@eNasco.com 800-558-9595 ext 539
How to Obtain Catalog	<ul style="list-style-type: none"> • Click on the Request a Catalog link on our website at www.eNasco.com • Call us at 800-558-9595 • Fax a request to 920-563-8296 • Send an e-mail to info@eNasco.com
How to Order	<ul style="list-style-type: none"> • By phone at 800-558-9595 • On the web at www.eNasco.com • By fax at 920-563-8296 • By e-mail at info@eNasco.com • Discount will apply to orders over \$50.00 per shipment
Iowa Consortium Discount	<p>15% Off Current Math and Geometry Algebra Catalog prices. Reference number 09-35337 is REQUIRED on order.</p> <p>This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.</p>
Minimum	\$50.00 minimum order per delivery.
Shipping	F.O.B. destination (Nasco pays shipping) on all items other than furniture with the truck logo. Delivery approximately 7 – 21 days after receipt of order
Exceptions	
Terms	Terms: Net 30 days with approved credit.
Other notes	

Nasco Science



Company Description	Nasco's 20 different catalogs offer over 65,000 unique products to meet the needs of teachers in 14 different educational subject areas. We strive to offer the best, most affordable math and science materials and instructional supplies for all grade levels. Our new catalogs offer hundreds of new products, many of which have been developed by teachers and are available only through Nasco.												
Sales Contact Info	Dave Johnson, Manager of Contract Sales quotes@eNasco.com 800-558-9595 ext 539												
How to Obtain Catalog	<ul style="list-style-type: none"> • Click on the Request a Catalog link on our website at www.eNasco.com • Call us at 800-558-9595 • Fax a request to 920-563-8296 • Send an e-mail to info@eNasco.com 												
How to Order	<ul style="list-style-type: none"> • By phone at 800-558-9595 • On the web at www.eNasco.com • By fax at 920-563-8296 • By e-mail at info@eNasco.com 												
Iowa Consortium Discount	<table border="0"> <tr> <td>Science Equipment -</td> <td>5% Discount</td> <td>Science Supplies -</td> <td>17% Discount</td> </tr> <tr> <td>Chemicals -</td> <td>20% Discount</td> <td>Preserved -</td> <td>20% Discount</td> </tr> <tr> <td>Live Material -</td> <td>20% Discount</td> <td></td> <td></td> </tr> </table> <p>Reference number 09-35356 is REQUIRED on orders.</p> <p>This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.</p>	Science Equipment -	5% Discount	Science Supplies -	17% Discount	Chemicals -	20% Discount	Preserved -	20% Discount	Live Material -	20% Discount		
Science Equipment -	5% Discount	Science Supplies -	17% Discount										
Chemicals -	20% Discount	Preserved -	20% Discount										
Live Material -	20% Discount												
Minimum	\$50.00 minimum order per delivery.												
Shipping	<p>F.O.B. destination (Nasco pays shipping) except:</p> <ul style="list-style-type: none"> ▪ Live material and chemicals with KM prefix are FOB shipping point. ▪ Any live material shipment totaling less than \$30.00 is subject to a \$5.00 handling charge. ▪ Any chemical shipment totaling less than \$20.00 is subject to a \$3.50 handling charge. ▪ Truck shipments are tailgate delivery. ▪ Delivery approximately 7 – 21 days after receipt of order. 												
Exceptions	<i>Xenopus</i> frogs and live material coupons are excluded from bid.												
Terms	Terms: Net 30 days with approved credit.												
Other notes													

Nebraska Scientific



Company Description	Nebraska Scientific supplies science supplies for all grades. Includes preserved & live specimens, microscopes, balances, lab tables, live cultures, kits, video cameras and more. Free catalog.
Sales Contact Info	<ul style="list-style-type: none"> • Name: Neal Brenner / Sales Manager • E-mail: staff@NebraskaScientific.com • Phone: 800-228-7117 • Fax: 402-346-2216 • Website: www.NebraskaScientific.com
How to Obtain Catalog	<ul style="list-style-type: none"> • Call 800-228-7117 and ask for catalog. • Go to website and click on link to the left requesting catalog. • Request catalog by e-mail – staff@NebraskaScientific.com
How to Order	Mail, fax or call in your orders. On-line ordering available also.
Iowa Consortium Discount	<p>10% discount off current catalog. Note AEA2009Bid on order to receive discount.</p> <p>This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.</p>
Minimum	
Shipping	Free shipping for orders over \$100.00
Exceptions	Schools pay all shipping charges on live items and on chemicals
Terms	
Other notes	The 10% discount and/or free shipping CANNOT be combined with any other promotion, sale or discount.

PASCO



Company Description	Manufacturer and distributor of Physics Apparatus, Science Equipment and Data Loggers and Probeware for all Science Disciplines
Sales Contact Info	Vera Toon, Sales Administrator sales@pasco.com 800-772-8700, Ext 239 Dereck Green, Customer Service Rep. dgreen@pasco.com 800-772-8700, Ext 252
How to Obtain Catalog	<ul style="list-style-type: none">• Email, fax, phone or mail in a request.
How to Order	<ul style="list-style-type: none">• Online ordering at www.pasco.com• Mail in a purchase order• Phone in an order request• Fax in a purchase order to 916-786-7565
Iowa Consortium Discount	PASCO is giving a 5 % discount off the catalog educational price. Reference number QT66954 is REQUIRED on all orders. This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.
Minimum	There is no order minimum.
Shipping	Shipping is free on orders over \$500. Delivery for items in stock is 7-10 days ARO. Expedited delivery can be arranged at your request.
Exceptions	
Terms	Payment terms are 0% Net 30.
Other notes	

Sargent-Welch



Company Description	Sargent-Welch markets science teaching products to elementary through college institutions, museums, and science centers throughout the United States and Canada. Sargent-Welch prints an annual catalog listing it's nearly 25,000 products ranging from science room furniture to glassware and equipment used in teaching science. The parent company of Sargent-Welch, VWR International, is the largest industrial laboratory supply distribution company in the world, giving Sargent-Welch access to a very large additional product line.
Sales Contact Info	Ray Kufeldt, Operations Manager ray_kufeldt@vwr.com 847-463-1180 Bob Friedel, Sales Account Manager bob_friedel@vwrededucation.com 800-727-4368
How to Obtain Catalog	<ul style="list-style-type: none"> • Call: 800-727-4368 • FAX: 800-676-2540 • E-Mail: sarwel@sargentwelch.com
How to Order	Call, fax or e-mail purchase orders as noted above. Some items available by Credit Card.
Iowa Consortium Discount	Science/math supplies and equipment - 20%. Reference SW Quote Number 336131-CT REQUIRED on order. This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.
Minimum	
Shipping	Free freight on orders over \$200.00. Sargent-Welch will pay all normal delivery charges. Hazardous materials surcharges will be added where applicable.
Exceptions	All items designated by catalog price ending with a "9" (i.e. xx.09, 5.49, 12.89, etc.) will be shipped at catalog net price.
Terms	Net 30 days.
Other notes	Delivery 7 – 30 days aro.

Science Kit & Boreal Laboratories



Company Description	Science Kit, LLC sells science supplies and equipment to Elementary, Middle Schools, High Schools, School Districts and Colleges (Universities). We sell glassware, plastic ware, slides, microscopes, balances, lab ware, chemicals, lab furniture and much more.
Sales Contact Info	Jack Falkenhagen bids@sciencekit.com 800-242-2042, x203227
How to Obtain Catalog	Please visit our website (www.sciencekit.com) and complete a Catalog Request Form.
How to Order	<ul style="list-style-type: none"> • Internet: www.sciencekit.com • Fax: 800-828-3299 (Attention Order Department) • Phone: 800-828-7777 • Mail to: Science Kit, LLC, 777 East Park Drive, P.O. Box 5003, Tonawanda, NY 14151
Iowa Consortium Discount	<p>We are pleased to offer an 18% discount. Reference number CP80073 is REQUIRED on all orders and correspondence.</p> <p>This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.</p>
Minimum	
Shipping	We will absorb all shipping charges on orders over \$100.00, with the exception of live materials, hazardous materials, items required to go via motor freight, and items requested for overnight or two-day delivery.
Exceptions	Live, preserved, Telescopes, any special orders, Kodak Cameras, Pasco items, Vernier Probeware, publisher kits and their replacement parts are excluded from this discount.
Terms	
Other notes	

Scientific Specialties Inc.

Scientific Specialties Inc

5621 S. 170 Street • Omaha, NE 68135 • 402.502.4136
www.ScientificSpecialties.biz

Microscope Service since 1987

Company Description	<p>Onsite sales and service of educational microscopes, mechanical balances and scientific instrumentation has been our specialty for over 20 years. Service includes cleaning, service and repair, as required. We service most manufacturers and models. Contact us for any of your microscope supplies.</p> <p>Microscope brands include: Brock, Ken-A-Vision, Leica, Labomed, National Optical, Pioneer, Swift Instruments, Walter, and others; Balances brands include: Acculab, A&D, Ohaus, Pioneer, Walter, and others; Laboratory Furniture brands include: Diversified Woodcrafts, Fleetwood, Pepco and Pioneer.</p>
Sales Contact Info	<p>Andrew Trapp, Vice-President info@ScientificSpecialties.biz 402-502-4136</p>
How to Obtain Catalog	<p>E-catalog and ordering information is available online at www.ScientificSpecialties.biz</p>
How to Order	<p>Include the quantity of microscopes or instruments requiring service on your order. Manufacturer and model (compound or stereo) information is helpful, but not required. Onsite service will be scheduled with you by our service technician. Printable order forms are available online at www.ScientificSpecialties.biz</p>
Iowa Consortium Discount	<p>Science and/or Math SUPPLIES: Less 10% Science and/or Math EQUIPMENT: Less 10%</p> <p><u>Service Fees</u> Most microscope models with discount - \$ 36.00 each Most balance models with discount - \$ 29.00 each Minimum order for onsite service is 25 units. Required replacement parts additional. Please reference Iowa-AEA discount on your order. This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.</p>
Minimum	25 units, please
Shipping	
Exceptions	\$75.00 service call applies to orders of less than 25 units.
Terms	
Other notes	<p>Preferred Iowa-AEA terms and discounts are transferable to other state agencies, districts and interstate purchasing cooperative, subject to state and local regulations. No other offers, discounts or terms apply,</p>

Ward's Natural Science



Company Description	Since 1862, WARD'S has been the leading supplier of the highest-quality science education materials for high school-and college-level biology and geology classes, and life, environmental, earth, and physical science studies in grades 5 through 9.
Sales Contact Info	Bob Friedel Bob_Friedel@vwreducation.com 262-893-7344
How to Obtain Catalog	Catalogs may be obtained by visiting our website at www.wardsci.com , or by calling customer service toll-free at 800-962-2660.
How to Order	<ul style="list-style-type: none"> • Orders can be placed via the telephone at 800-962-2660 (M – F 7:00 am – 8:00 pm EST) • Fax purchase orders to 800-635-8439 • Mail your PO to: Ward's Natural Science, PO Box 92912, Rochester, NY 14692-9012 • You may also place your order via the internet at www.wardsci.com
Iowa Consortium Discount	<p>10% discount on all items in our Biology/Chemistry and Geology catalog. Exceptions below. Purchase orders must refer to contract number C-906025-999.</p> <p>This discount is good on current catalog prices from July 1, 2009 through December 31, 2010.</p>
Minimum	
Shipping	Free Shipping on orders over \$100.00. Exceptions: Live/perishable, hazardous materials and motor freight items.
Exceptions	No discounts on Vernier LabPro, Vernier probes/sensors, Pacso PasPort items and Kodak Digital Cameras and accessories.
Terms	
Other notes	This agreement cannot be used in conjunction with any other promotions.